



NICOLE ROMPZA

BUSINESS DEVELOPER

Profile

Hard working strategist that can build teams and a positive culture, entrepreneurial spirit, skilled in business and client development, servant leader with strong problem-solving experience to deliver on the customer promise while communicating to all stakeholders

EXPERIENCE

BUSINESS OWNER

reNew Studio

2018-2022

- Hired, staffed and trained the team to manage the client relationship from appointment booking to post-visit follow ups
- Continuously promote the business and the benefits across social media, through networks, and strategic alliances such as ClassPass
- Managed finances and strategy for growth
- Pivoted to online classes and services during the pandemic to continue to engage clients remotely

MEDICAL ASSISTANT/AESTHETICIAN

Dr Speron Plastic Surgery

2017-2018

- Led documentation of all medical operating records, assisted in surgeries performed in-office
- Educated patients on pre and post-op instructions, prescriptions and follow up care
- Managed confidential information such as medical history intake
- Coordinated appointments and end-to-end client communication



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Elmwood Park, IL



<https://www.linkedin.com/in/nicole-rompza-430b0816a/>

EDUCATION

NORTHEASTERN UNIVERSITY

Undergraduate

2002-2004

PIVOT POINT BEAUTY SCHOOL

Certificate of Completion

2003

SKILLS

- Finance
- Marketing
- Planning
- Client Management
- Strategy
- Business Development
- Rapport Building
- Team Building
- Sales and Promotion
- Community Outreach



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EXPERIENCE

COSMETIC CONSULTANT

Schaumburg Dermatology

2014-2017

- Conducted cosmetic consultations to provide a 360 recommendation based on a healthy lifestyle, physical activity, stress management and sleep
- Explained each procedure in detail including benefits and risks
- Managed marketing through networking, community events, charity partnerships and corporate events

SALON MANAGER

Elysian Spa

2011-2012

- Provided exceptional customer service to high profile clientele
- Up-sold services and packages to maximize the experience
- Generated additional revenue by managing and displaying products throughout the spa leading to direct sales

SENIOR STYLIST/NETWORK EDUCATOR

Carissima Hair Salon

2004-2012

- Maintained a 200+ loyal client base
- Educated and trained 15 stylist on contemporary styles learned through Bumble and Bumble
- Trained team on proper steps for a successful client consultation

STYLIST/MANAGER

Niko's Salon and Spa

2002-2004

- Handled the front desk including scheduling, product placement, and client engagement
- Managed inventory and bookkeeping for the salon



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ACCREDITATIONS

CERTIFIED TRAINER

Bumble and Bumble University

CERTIFICATION

New Age Spa Institute

CERTIFICATION

Medical Aesthetics

ACTIVITIES

- Completed 3 Chicago Marathons
- Asst Coach for "Team in Training" for Chicago Marathon
- Participated in Italian Fashion Show